«An assessment of the socio-economic benefits of the Hellenic National Cadaster»

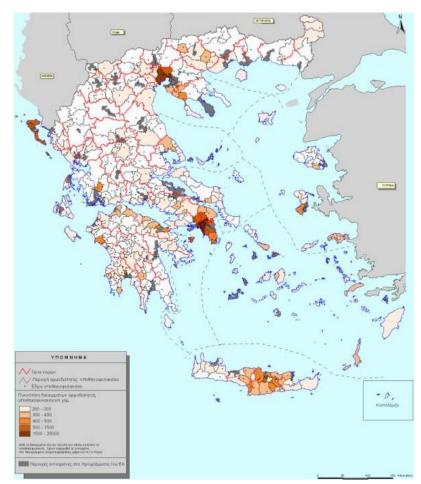
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The Hellenic National Cadastre Background statistics

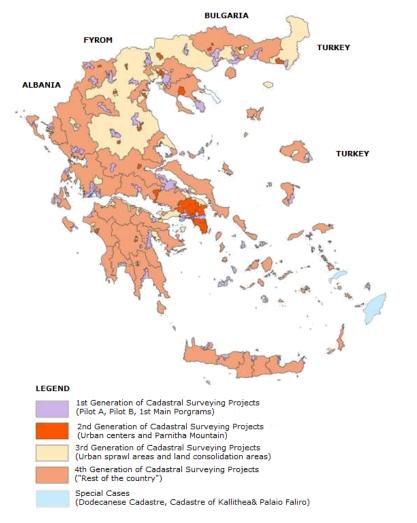


Densities of property rights in Greece (Source: Hellenic National Cadaster)

Nation-wide statistics		
•	Population (2011):	10.816.000
•	Households	3.664.071
•	Municipalities:	5.775
)	Residencies	5.475.400
)	Land parcels:	~12-15 million
,	Properties:	~20 million
)	Property rights:	~37-39 million
,	GDP (2014):	~€179 billion
•	GNI per capita	~€16.500
)	Property owners :	~7,4 million
)	Value of privately owned land:	~€750 billion



The Hellenic National Cadastre Generations of cadastral surveying projects

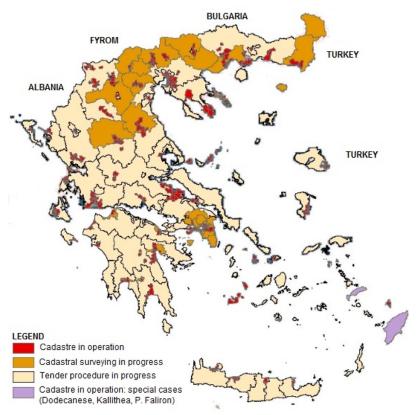


Generations of cadastral surveying projects

- The development of the National Cadaster is an emblematic project for the country, widely advertised as a corner stone institution for its modernization and development
- Launched in 1995
- Four generations of cadastral surveying projects
 - 1st Generation: 1995-1998
 - Pilot A' 1995
 - Pilot B' 1997
 - 1st Main 1998
 - 2nd Generation: 2008
 - 3rd Generation: 2011
 - 4thGeneration: 2016
- Expected year of completion: 2020
- Total budget: ~1,4 billion Euros

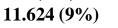


The Hellenic National Cadaster Current status



Current status in the development of the Hellenic National Cadaster

- **Cadaster in operation**
 - **Municipalities:** Ο
 - Area: Ο
 - **Rights:** 0



425 (7%)

969 (7%)

10.299.259 (26%)

Cadastral surveying works in progress

- **Municipalities:** 0
- Area: 0
- **Rights:** Ο

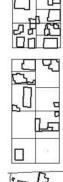
27.825 (21%) 8.001.261 (21%)

Cadastral surveying contracts in procurement

- **Municipalities:** 4.381(76%) 92.493 (70%)
- Area: Ο

Ο

Rights: 20.716.681 (53%) 0





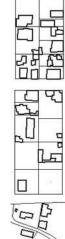
The Hellenic National Cadaster Anticipated benefits



Cadastral map of an indicative urban area

The development and operation of an efficient cadastral system is envisaged to:

- Secure property rights and trigger land market development
- Facilitate land transactions and reduce costs
- Ameliorate the financial burdens of the country
- Improve the efficiency of land resources usage
- Improve the country's governance
- Increase transparency in the operations of the public and private sector
- Boost economic growth
- Diffuse prosperity outcomes
- Help in the protection of environment
- Support sustainable development efforts



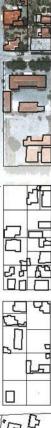


The Hellenic National Cadaster Assessment of socio-economic benefits



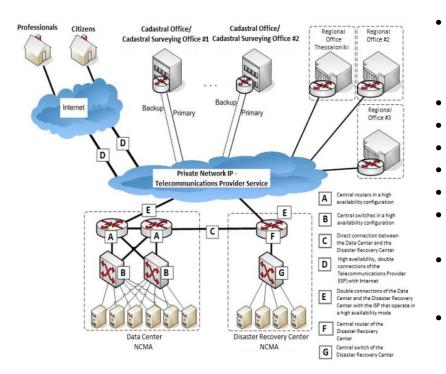
Traditional "title search" in the Office

- A. Reduction in the time required by professionals (lawyers) to carry-out land transactions
- **B.** Reduction in the fees (proportional) that citizens or legal entities have to pay in order to register a land transaction
- C. Increase of the wealth of the Hellenic State by uncovering and developing or exploiting underutilized land assets





The Hellenic National Cadaster A) Reduction in professional time required carry-out land transactions



Schematic architecture of the NCMA ICT System

- Method: Estimation of total resulting benefits using the Gross Value Added (GVA) per employee approach.
- Average working days per employee/year: 190
- Average working hours per day:7,50
- Total working hours per employee/year: 1.425
- Gross value added (Euros/year): ~160 billion
- Total number of employees:~3.530.000
- GVA per working hour (Euros /hour): ~32,4
- Average time required for a professional lawyer to carry-out a "title search" in the Registry System: 5,06 hours
- Average time that would be required for a professional lawyer to carry-out the same "title search" when the cadaster will be in full operation: 2,11 hours
 - Savings in time: 2,95 hours (58%)

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- Total number of transactions requiring involvement of a professional (lawyer): ~300.000 / year
- Total savings in professional time due to the operation of the cadastral system: ~28.674.000 Euros/year



The Hellenic National Cadaster

B) Reduction in the fees required for registration of land transactions



- Proportional fees for registering land transactions in the Registrations and Mortgages System: 3‰
- Proposed proportional fees for registering land transactions in the cadaster: 1,2%
- Estimated total value of private properties that are amenable to proportional fee registrations: ~447 billion Euros
- Annual rate of transfers: 3,868%
- Average value of properties transferred each year: ~17,3 billion Euros
- Estimated total savings due the operation of the cadaster: ~20.745.000 /year
- Benefits to be obtained by 2021 and onwards



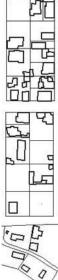


The Hellenic National Cadaster C) Increase of the wealth of the Hellenic State by uncovering unknown land assets



Significant portions of public land (forests, agricultural land etc.) lacks official title

- Total number of public assets:70.000Total area of public assets:3.446.864.501m²Estimated value of public assets:€273 billionAssets of unknown data about-20%-22%Iocation and size:~20%-22%(Source: Public Properties Company)(http://www.etasa.gr)
- Value of assets of unknown data: ~€62 billion
- Exploitation of a fraction of these assets (e.g. 0,1%) per year would have a significant amount of economic benefits: ~ €62 million
- Benefits to be obtained after finalization of 1st
 registrations



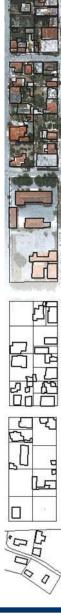


The Hellenic National Cadaster Other economic benefits (qualitative)



Rural area in Greece that underwent land consolidation

- **Reduce time and cost to implement:**
 - land consolidation projects
 - urban expansion projects
 - Projects involving land expropriation (e.g. roads, highways, motorways etc.)
- Support land and property taxation
- Reduce administrative burdens through the simplification and acceleration of property transfers





Conclusions



National Cadastre and Mapping Agency: Headquarters

- The development of the Hellenic National Cadaster involves substantial economic benefits
- However, the realization of those benefits entails efforts and political will to release to potential of the system

Acknowledgments and disclaimers

This work is based partially on a study that Dr. Panagiotis Prontzas of Grant-Thornton, Greece, has carried-out for the NCMA S.A. The sole responsibility of the material of this presentation, however, lies with the author and may not represent NCMA S.A., Grant-Thornton Greece or any of its cooperators.

